

# After the Sale Survey

Dear \_\_\_\_\_,

**CONGRATULATIONS ON THE CLOSING OF YOUR HOME. I'M HAPPY THAT I COULD HELP YOU. SO THAT I CAN EVALUATE AND REFINE MY SERVICE, I WOULD APPRECIATE YOUR COMMENTS AND SUGGESTIONS. YOUR OPINION IS IMPORTANT TO ME. PLEASE HELP ME BY RETURNING THIS FORM IN THE SELF-ADDRESSED, STAMPED ENVELOPE AT YOUR EARLIEST CONVENIENCE. YOUR COMMENTS WILL ENSURE THAT I AM PROVIDING THE HIGHEST LEVEL SERVICES AVAILABLE! THANK YOU.**

**SPECIFICALLY, HOW WOULD YOU RATE ME ON THESE ITEMS?**

<b>1</b>	<b>SOURCE OF INFORMATION</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>2</b>	<b>KEEPING YOU INFORMED</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>3</b>	<b>PROBLEM SOLVING</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>4</b>	<b>LISTENING SKILLS</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>5</b>	<b>AVAILABILITY</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>6</b>	<b>ENTHUSIASM</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>
<b>7</b>	<b>EASY TO WORK WITH</b>	—	<b>EXCELLENT</b>	—	<b>SATISFACTORY</b>	—	<b>UNSATISFACTORY</b>

**WHAT DID YOU LIKE ABOUT WORKING WITH ME?** \_\_\_\_\_

**WOULD YOU RECOMMEND ME TO OTHERS?**  Yes  No

**MAY I USE YOU AS A REFERENCE?**  Yes  No

**IN WHAT AREAS COULD I IMPROVE ?**

**SERVICES YOU WOULD LIKE TO SEE ME ADD:**

**WOULD YOU REFER YOUR FRIENDS AND FAMILY TO ME?** \_\_\_\_\_



How would you like me to continue communication? \_\_\_\_\_

Would you write a letter of recommendation for me? \_\_\_\_\_

Who do you know who's interested in buying or selling in the future? \_\_\_\_\_

\_\_\_\_\_

Names and phone numbers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

EXCERPTED FROM *The Business Planning System for the Real Estate Professional*,  
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